

Entrepreneurship Annual & Weekly Syllabus Split-Up - 2025-26

Grade XII

S.No	Month	No. of Working Days		No. of Days	Topic	Sub Topic	Resources	Activity	Mid April Test	Periodic Test 1	Pre Mid Term	Mid Term	Pre Board-1	Pre Board-2	Pre Board-3	Annual
1	APRIL	23	Week 1	5	Unit 1: Entrepreneurial Opportunity	Entrepreneurial Opportunities; Environment Scanning; Problem Identification; Idea fields; Spotting Trends; Creativity and Innovation and Selecting the right opportunity	CBSE website (Text book); Prescribed Text book and notes	Discussion	YES	YES						
			Week 2	5		Selecting the right opportunity	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 3	4	Unit 2: Entrepreneurial Planning	Forms of business organisation- Sole proprietorship; Partnership; Company	CBSE website (Text book); Prescribed Text book and notes	Discussion	15th - 22nd	YES	YES	YES	YES	YES	YES	YES
			Week 4	6		Business Plan: Concept, format. Organisational Plan; Operational Plan; ;	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 5	3		Production Plan; Financial Plan; Marketing Plan and Human Resource Plan Marketing Plan and Human Resource Plan	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
2	JUNE	19	Week 1	0									YES	YES	YES	YES
			Week 2	6	Unit 3: Enterprise Marketing	Marketing and Sales Strategy	CBSE website (Text book); Prescribed Text book and notes	Discussion			YES	YES	YES	YES	YES	YES
			Week 3	6		Branding ; Logo and Tagline	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 4	6		Promotion Strategy	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 5	1		Periodic Test I (30th June to 7th July)				30 June- 7 July		YES	YES	YES	YES	YES
3	JULY	27	Week 1	5	REVISION								YES	YES	YES	YES
			Week 2	6	Unit 4: Enterprise Growth Strategies	Franchising: Concepts and Types; Advantages to franchisor and franchisee	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 3	6		Limitations to franchisor and franchisee	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 4	6		Merger and Acquisition: Concepts, Reasons and Types	CBSE website (Text book); Prescribed Text book and notes	Discussion				YES	YES	YES	YES	YES
			Week 5	4		PRE MID TERM EXAM/PROFICIENCY TEST-1 [CLASS XII] [4 TH AUGUST-11 TH AUGUST,2025]					4th - 11th Aug		YES	YES	YES	YES
4	AUGUST	23	Week 1	2	Unit 5: Business Arithmetic	Unit of Sale; Unit Cost for multiple products or service	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 2	5	Unit 5: Business Arithmetic	Break Even Analysis for multiple products or service.	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 3	5		Computation of Working Capital	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 4	6		Inventory Control and EOQ	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 5	5		Return on Investment (ROI) and Return on Equity (ROE)	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
5	SEPTEMBER	25	Week 1	5	Unit 5: Business Arithmetic	Return on Investment (ROI) and Return on Equity (ROE)	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 2	6	Unit 6: Resource Mobilisation	MID TERM EXAM/ PROFICIENCY TEST -2 [CLASS XII] [4 TH SEPTEMBER -18 ST SEPTEMBER, 2025]						8 - 20th Sept	YES	YES	YES	YES
			Week 3	6		MID TERM EXAM/ PROFICIENCY TEST -2 [CLASS XII] [4 TH SEPTEMBER -18 ST SEPTEMBER, 2025]							YES	YES	YES	YES
			Week 4	6		Capital Market : Concepts	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES
			Week 5	2		Primary Market: Concepts; Methods of issue	CBSE website (Text book); Prescribed Text book and notes	Discussion					YES	YES	YES	YES

[illegible]